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**Namrata P. Kamble**

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Dombivali (East), Mumbai – 421201

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Email id : [namratakamble2797@gmail.com](gmail.%20com)

Date of Birth: 27TH December , 1997

**Career** **objective:** With my knowledge of marketing, sales and my communication skills, I would like to

contribute to the marketing department of an organization.

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| **Education** | | | |
| **Year** | **Degree** | **Institution** | **Percentage/Marks** |
| 2018-20 | MMS (Marketing) | Kohinoor Business School, University of Mumbai | Result pending |
| 2018 | B.SC (Zoology) | V.G Vaze kelkar college , Maharashtra state board | 78.00 % |
| 2015 | HSC (Science) | B. N. Bandodhkar college, Maharashtra state board | 66.15% |
| 2013 | SSC | St. John high school | 82.20% |

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| **Current** **Organisation** |
| * Working in J. M. FINANCIAL GROUP’S – DWELLO (Real Estate Industry) as Relationship Manager-Trainee * Joined in January, 2020 * ROLE DESCRIPTION :   *Ø Builds and maintains relations with the potential customers for the Residential Real Estate category as well as the Developers’ Sales Team*  *Ø Keeps abreast with the latest market happenings through internal communications and primary research*  *Ø Meets the potential customers and helps them shortlist the appropriate properties through organised presentations and verbal communication*  *Ø Accompanies the potential customers to the shortlisted sites and helps them structure and negotiate a deal*  *Ø Helps the customers with documentation for loan processing, registration,etc*  *Ø Achieves the monthly and quarterly targets* |

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| **Certification** |
| * Certification from wadhwani foundation for NEN Entrepreneurship. * Certification from NGO – WORLD WIDE FUND (WWF) as Teacher- volunteer for 1 year. |

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| **Summer Internship – House of Couton Pvt. Ltd ( 15th May -15th July 2019)** |
| Project Title: To study impact of marketing strategies and 4Ps of marketing on business |
| Learning: Understanding how marketing strategies are designed and applied for promotion of products and services and applying 4P's of marketing. |
| Conclusion: Learned how conduct promotional activities and events, target customers, ways of customers acquisition & retention. |

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| **Live Projects** |
| * Dabur project: To Learn about Consumer Buying Behaviour and Create Customer Awareness about Dabur Products such as Real fruit juices, Red Paste, Odonil. |

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| **Extracurricular Achievements** |
| * Won in an intra-college cricket match in the year 2019 * Won in an Intra college duet dance competition in the year 2019. * Taught in BMC school under Dayitva, as a part of social outreach. * Member of Cultural Committee in Kohinoor Business School |

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| **Computer Skills** |
| * MS Office |

**Personal details:**

Father’s name : Prashant Anant Kamble

Linguistic Proficiency : English, Hindi, Marathi.

Hobbies : Dancing and drawing.